



Regional 9-1-1  
Emergency Number System

DEEP EAST TEXAS COUNCIL OF GOVERNMENTS & ECONOMIC DEVELOPMENT DISTRICT  
210 Premier Drive · Jasper, Texas 75951 · 409/384-5704 · Fax 409/384-5390 · TDD 409/384-5975

**WALTER G. DIGGLES**  
Executive Director

**VAN BUSH**  
Director

December 17, 2015

Sheriff Kenneth Hammock  
1733 N Washington  
Livingston, TX 77351

RE: Recorder Purchase

Dear Sheriff Hammock:

Included in the DETCOG strategic plan for 9-1-1 service delivery for the region for FY 16, Polk County is scheduled to replace its voice recorder system.

DETCOG has reviewed the proposed system offered by VistaCOM and find proposal to be consistent with the strategic plan and all applicable Commission on State Emergency Communications (CSEC) rules.

DETCOG will reimburse Polk County in the amount not to exceed \$25,000. Polk County is authorized to issue appropriate purchase order consistent with Polk County procurement policies and DETCOG will reimburse the county up to the amount stated above upon installation of the system and the presentation of invoice from the vendor and photo copy of the check issued by the county to complete the transaction.

If you have questions or need additional information, please contact me at 409-381-5263.

Sincerely,

Van Bush, Regional 9-1-1 System

C: Honorable Sydney Murphy, Polk County Judge  
Rusty Phillips, Assistant Executive Director DETCOG  
Charlesetta Malone, PSAP Operations Coordinator DETCOG



Houston, TX  
9772 Whithorn Drive  
Houston, Texas 77095  
P: (800) 708-6423  
[www.vistacombx.com](http://www.vistacombx.com)

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## Eventide Recorder Upgrade Proposal

Quote # HOU001223

Version 1

**Polk County Sheriffs Department**



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Monday, September 21, 2015

Polk County Sheriffs Department  
Casey Lowrie  
1733 N Washington Ave  
Livingston, TX 77351  
clowrie@polkcountytso.net

Dear Casey,

Thank you for allowing Vista Com to prepare a quotation for you to upgrade/replace your Eventide VR725 voice recorder with the new Eventide Nexlog 740 recorder with DETCOG funds. Vista Com will transfer the database of calls, ANI/ALI integration and the Media Works software. Vista Com will quote a new 24 channel analog card and PRI card.

Vista Com has a 21 year history of providing public safety recording solutions throughout the region. We partner with the best OEM's in the industry to delivery the latest technology to you and we back the solution with local support and factory engineering.

Within this quotation you will find three key areas that describe the solution.

- Hardware - this is the physical components to be installed at your site.
- Services - items that are one time charges and represent labor and support for your solution.

The link details all areas of your quotation that we have designed for you. This quotation is based upon given facts and knowledge of your requirements passed to us by you and your organization. As such if we determine that the environment is different than what we have designed we will promptly edit the proposal for your presentation.

If you approve of this quotation please indicate so within the link. By accepting this quotation you represent your authorization of your entity and legally bind your agency to the terms of this sales contract.

Kind Regards,

*Robin Clevenger*

Robin Clevenger  
Regional Sales Manager  
Vista Com



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## Eventide Recorder Upgrade Proposal



Prepared by:  
**Vista Com**  
 Robin Clevenger  
 281-516-9800 ext 201  
 Fax (281) 518-7056  
 robin@vistacomtx.com

Prepared for:  
**Polk County Sheriffs Department**  
 1733 N Washington Ave  
 Livingston, TX 77351  
 Casey Lowrie  
 clowrie@polkcountysos.net  
 (936) 327-6810

Quote Information:  
**Quote #: HOU001223**  
 Version: 1  
 Delivery Date: 09/21/2015  
 Expiration Date: 12/30/2015

*Robin Clevenger*

Part Number	Proposed Solution	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
<p>The quote reflects Vista Com's HGAC contract pricing (RP07-14). We are offering to upgrade/replace your Eventide VR725 voice recorder with the new Eventide Nexlog 740 recorder with DETCOG funds. Vista Com will transfer the database of calls, ANI/ALI integration and the Media Works software. Vista Com will quote a new 24 channel analog card &amp; PRI card.</p>						
NexLog 740	<b>NexLog 740 base system</b> NexLog 740 base system: 3U rack-mount chassis, Two Mirrored 1TB hard drives, RAID-1 with 167,000 hours of storage Intel Core2 Quad CPU, Dual NIC, Dual hot-swap 120/240 VAC power supplies, one DVD-RAM drive, embedded Linux, NexLog base software, Web-based configuration manager, 1 yr hardware warranty, 1 yr software maint.	1	\$7,995.00	\$7,995.00	\$6,956.00	\$6,956.00
<del>105301</del>	<b>Front Panel: Integrated 7" Color LCD Touch Screen</b> Front Panel: Integrated 7" Color LCD Touch Screen Display	1	\$1,295.00	\$1,295.00	\$1,127.00	\$1,127.00
Battery Backup	<b>CyberPower CP Series 850VA/510W UPS</b> CyberPower CP Series 850VA/510W UPS, w/ LCD Status Panel, Office Software, Auto Shutdown and Automatic Voltage Regulation. Model: CP850AVRLCD	1	\$300.00	\$300.00	\$300.00	\$300.00
105340	<b>Upgrade to 2 x 1TB Hot Swap h/w-RAID1=1TB Storage</b> Upgrade to 2 x 1TB Hot Swap h/w-RAID1=1TB Storage	1	\$1,600.00	\$1,600.00	\$1,392.00	\$1,392.00

09/21/15



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105284-024	24-Channel Analog Card, 24 Channel Licenses 24-Channel Analog Card, 24 Channel Licenses	1	\$6,000.00	\$6,000.00	\$5,220.00	\$5,220.00
109033-007	Quick Install Kit (23 ft. Connector Cable & Punch) Quick Install Kit (23 ft. Connector Cable & Punch Block)	1	\$300.00	\$300.00	\$261.00	\$261.00
105183T-024	24-Channel T1/PRI Passive Tap Card, 24 Channel Lic 24-Channel T1/PRI Passive Tap Card, 24 Channel Licenses	1	\$9,210.00	\$9,210.00	\$8,013.00	\$8,013.00
271083	MediaWorks Plus Licenses MediaWorks Plus (Web) Concurrent Access for 8 Users	1	\$995.00	\$995.00	\$0.00	\$0.00
209029	NENA ANI/ALI CAD Spill Integration of SMDR NENA ANI/ALI CAD Spill Integration of SMDR	1	\$3,495.00	\$3,495.00	\$0.00	\$0.00
			<b>Subtotals:</b>	<b>\$31,190.00</b>		<b>\$23,269.00</b>

Part Number	Services	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
Prof. Services - Install	<b>Professional Service Installation</b> Professional Service Installation Of Recording Solution. Includes project management, site preinstall guidance, racking, cabling, testing, administrative training and support.	1	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00
Prof. Servc Training Site 209024	<b>Professional Services On Site Training</b> Professional Services Training for recording solution including software use, administrative training, materials, and online support program for up to 10 individuals.	1	\$1,100.00	\$1,100.00	\$1,100.00	\$1,100.00
Vista Com Discount	<b>Discount</b> Customer Discount	1	(\$1,869.00)	(\$1,869.00)	(\$1,869.00)	(\$1,869.00)
			<b>Subtotals:</b>	<b>\$1,731.00</b>		<b>\$1,731.00</b>



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Quote Summary	Amount
Proposed Solution	\$23,269.00
Services	\$1,731.00
<b>Total</b>	<b>\$25,000.00</b>

Payment Terms	No. of Payments		Amount
Net 30	0	None	\$25,000.00

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

Signature *[Handwritten Signature]*

Date 01/12/14